Xofigo Market Research and NRC's Training and Experience Requirements for AUs

Ashley Cockerham
Founder & Principal Consultant

Organization of Agreement States Annual Meeting August 20, 2019



Disclosures

Consultant for:

Bayer HealthCare Pharmaceuticals

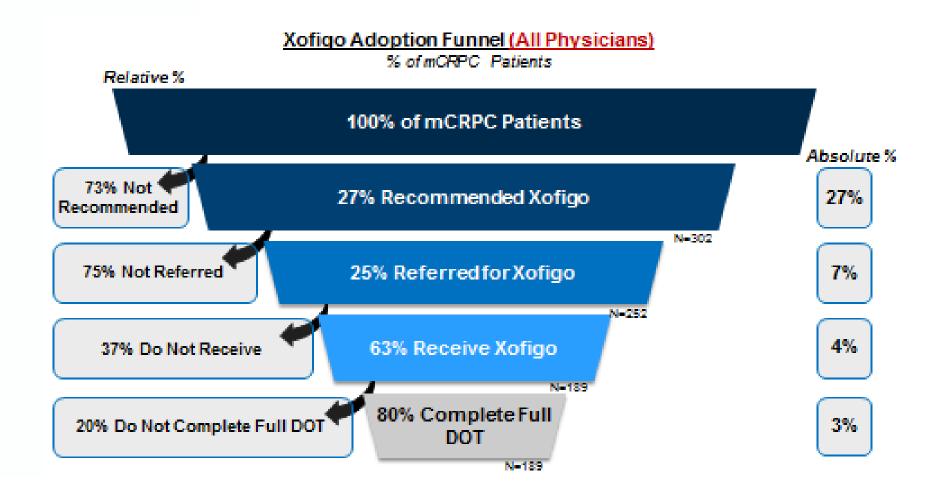
Sirtex Medical

NRC Question

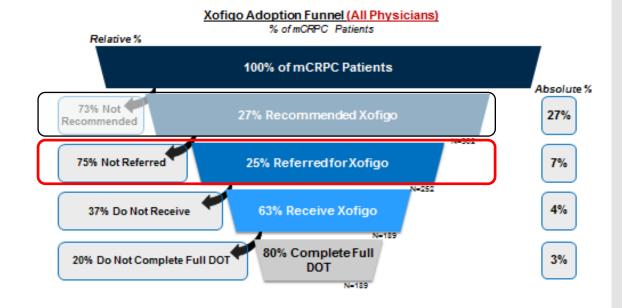
Is there a challenge with the current T&E requirements— such as concerns regarding patient access to radiopharmaceuticals— that should be addressed through rulemaking?



- Geographic distribution limitations of Authorized Users
- Logistical and financial burdens for patients due to additional required office visits



- Patient's health deteriorated
- Cost to the patient was too high
- Patient refused (not due to travel)
- Insurance challenges
- Limited access to RO/NM for administration
- Patient unwilling to travel no nearby facility

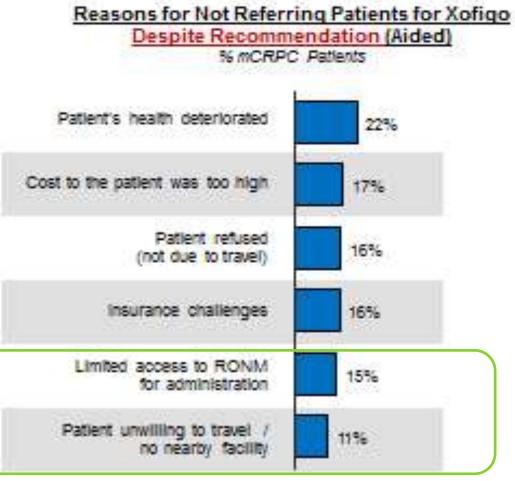






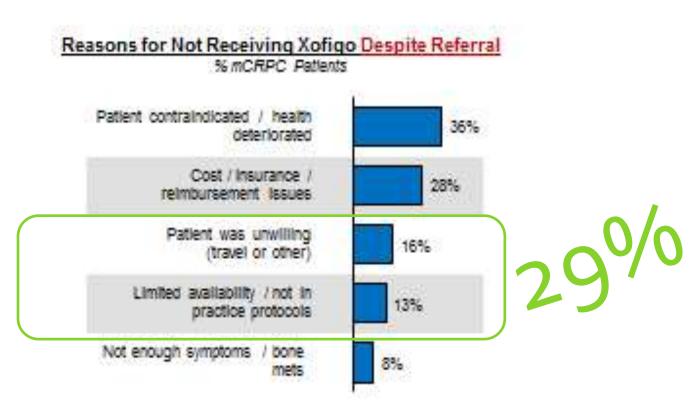
75%

of mCRPC patients recommended for Xofigo are NOT referred for Xofigo (among All Physicians)

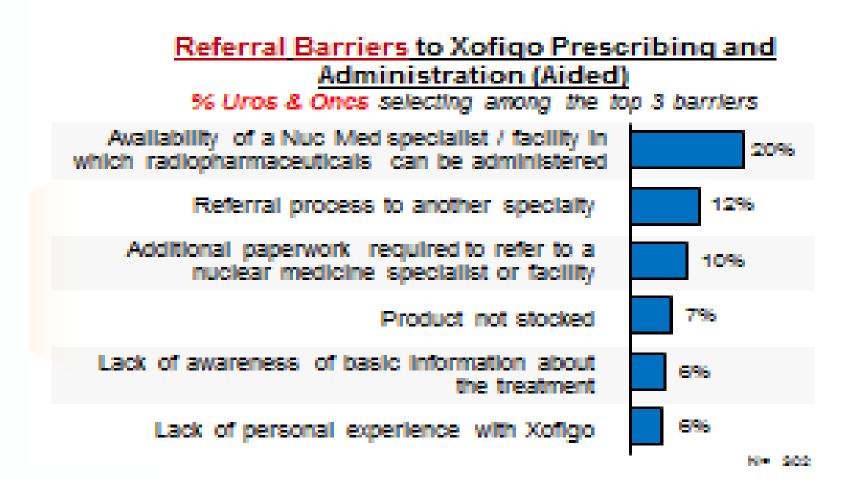




37% of mCRPC patients referred for Xofigo do NOT receive Xofigo (among All Physicians)



20% of physicians indicate availability of nuc med specialist/facility as a top 3 barrier to prescribing Xofigo



Summary

- Environment created in which not all patients prescribed Xofigo actually receive it
- Geographic distribution of current Authorized Users does not support treatments
- Revise T&E to eliminate barriers related to limited patient access to radiation oncology/nuclear medicine
 - Create T&E pathway for medical oncologists/urologists